

## • WHO SHOULD ATTEND?

Representatives from EU companies who seek to become long term **suppliers** to the UN.

## • WHY?

1. **Endorsed** by major UN procurement organizations & EU Missions in New York.
2. Presentations offering **unrivaled** insight of the largest UN organizations, their procurement procedures and activities.
3. **Theme-Specific Workshops and group discussions** selected and presented by UN-staff focusing on specific industries such as Energy, Health and Telemedicine, ICT (Data Privacy), Innovation in Peacekeeping, Water and Sanitation, and many more.
4. **Meet directly** with UN-buyers and decision makers in 1-on-1 meetings.
5. **Invited organizations:** FAO, IDB, PAHO, UNDP, UNFPA, UNHCR, UNICEF, UNIDO UNLB, UNOPS, UN/PD, UNRWA, WHO and World Bank among others.
6. **Excellent** B2B Network opportunities with almost 200 other EU companies.

## • WHAT TO EXPECT?

Companies seeking to do business with the UN will gain an in-depth understanding of where to find procurement notices, how the tender process works and the type of products that the participating UN organizations procure.

Various interactive workshops will also help companies understand how their products and services can be best promoted to the UN.

The 1-on-1 meetings will allow companies to meet individually with UN organizations. Furthermore, this event serves as an exceptional networking opportunity with other EU companies.

**REGISTRATION OPEN  
November 16, 2015**

**Early Bird Rate \$875/pax**

Valid until December 15, 2015  
For the first 35 participants

**[www.eupf.org](http://www.eupf.org)**

**13<sup>th</sup> Annual EU UN-  
Procurement Seminar**

**Feb 29 – March 1, 2016**

**At the Bohemian National  
Hall  
New York City**



**“Understand how  
your company can  
do business in the  
\$16 billion UN-  
Procurement  
market effectively”**



**Program Outline (tbc)  
February 29, 2016  
DAY 1**

*\*Registration & Breakfast\**

**Presentations:**

Overview of the United Nations  
Overview of UN Development Programme

**Panel Discussion:**

Highlighting procurement specifics and  
differences of the participating UN  
organizations

*\*Lunch\**

**Panel Discussion:** continued

**Workshops:**

Tender Process, Water and Sanitation,  
Building Solutions (Shelters & Temporary  
Housing), Innovation in UN Peacekeeping

\*13<sup>th</sup> EU UN-Procurement  
Networking Reception\*

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**1-on-1 meetings all day**



**Program Outline (tbc)  
March 1, 2016  
DAY 2**

*Breakfast*

**Workshops:**

Camp Management & Logistics  
Health + Telemedicine  
Live Registration Advice and Support  
Trends in UN Procurement

*\*Lunch\**

**Workshops:**

Energy Solutions  
ICT  
Private Partnership  
Trading Places

**Presentations:**

Multilateral Development Banks:  
IADB, World Bank

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**1-on-1 meetings all day**



**Webinars**

**Webinars for EU Companies on  
UN-Procurement**

In collaboration with several UN agencies

Free for EU companies with an account  
on the EUPF platform/website

**Webinar Themes (tbc):**

Introduction to the UN Procurement  
Market:

Overview of procurement requirements  
of major UN organizations that will be  
participating in the 2016 EUPF Seminar.

Vendor Registration:

Presentation on detailed registration  
process for various vendor databases  
used by the UN-organizations.

The Tender Process:

Overview of the tender process  
from A to Z.

**For more information on workshops and webinar schedules please go to [www.eupf.org](http://www.eupf.org)**